
EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR CRUDE OIL TRANSFER PUMP PACKAGES FOR RAJASTHAN BLOCK

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil & gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's oil and gas production.

Cairn Oil & Gas, Vedanta Ltd., is the Operator on behalf of itself and its Joint Venture (JV) partners, Oil and Natural Gas Corporation (ONGC) for the contracted area RJ-ON-90/1 located in Barmer in Rajasthan, India. The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest in pre-qualification to participate in the International Competitive Bidding (ICB) process for the provision of supply of 2 units of DSS (material of construction) and 1 unit of CS (material of Construction) crude oil transfer pumps for slug catcher pressure reduction project for Train 1 of Mangala Processing Terminal, Barmer, Rajasthan, India.

The scope broadly involves but is not limited to system design, Procurement & Supply, Assembly, Inspection & Testing, FAT, packing, shipping, testing, deliveries of 2 nos. of 2 stages DSS (Material of construction) and 1 no. of 3 stages CS (Material of Construction) Vertical Canned type Crude oil transfer Pumps to project site, Site Acceptance Testing (SAT), Pre-Commissioning & Commissioning. Scope also includes transportation of Pumps at MPT, Barmer.

Only, those companies possessing substantial and proven record of performance in manufacturing and supplying of Crude oil transfer pumps (Pump Type: Centrifugal /Positive Displacement), should respond to this. Interested parties/consortiums, under International Competitive Bidding ("ICB"), would be required to express interests and submitting technical and financial documents as mentioned below.

SPECIFIC PRE-QUALIFICATION CRITERIA

1. Has the experience/capability in supplying and commissioning Minimum 3 Nos of Crude oil transfer pumps with a minimum pumping capacity of 50000blpd & Pressure Rating up to 20 Bar to Oil and gas industry in the past 5 years.
2. Turnover in each of the immediately preceding two financial years should preferably be equal to or more than the estimated average of the contract value.
3. Net worth should be preferably positive in each of the immediately preceding two financial years.
4. Liquidity ratio should preferably be not less than 1 in each of the preceding Two (02) financial years.

Interested parties are also requested, to submit the following documents and details as a minimum:

1. Letter of intent (on letter head) to participate in the EOI [Expression of Interest] clearly indicating the EOI reference along with company information detailing their nominated management, staff, and business process support.

2. A declaration on bidder's company letter head, signed and stamped by an authorized signatory of the bidder, that the bidder shall be responsible for end-to-end delivery for which the bidder expresses the interest through this EOI.
3. Documents in support of financial capabilities:
 - a. APPLICANTS are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for the preceding five financial years. Latest financial statement should not be older than 15 months on the date of submission of response to Expression of interest. • Normally standalone financials of the bidding entity only will be considered. However, if Parent Company Guarantee (PCG) is submitted then consolidated financials at the bidding entity level can also be submitted. This should be clearly mentioned in the EOI response. Sensitivity: Internal (C3)
 - b. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
 - c. Provide information regarding revenue/turnover from business for the last two years.
 - d. List of litigations in last 5 years, if any.
 - e. Declaration specifying that the APPLICANT is not under liquidation, court receivership or other similar proceedings
4. Documents in support of technical capabilities: Companies are requested to submit details of their manufacturing capabilities indicating:
 - a. Overall manufacturing capacity along all the related facilities details.
 - b. End to end capability of the delivering the package and its past.
 - c. Past Proven Track Record in supplying similar package with unpriced PO and its technical spec
 - d. Detailed company information with organizational structure & resource availability including supply capabilities.
 - e. List of current contracts under execution with value of contracts and percentage completion
 - f. Demonstrate Technical and Managerial resource availability including engineering and procurement capabilities along with organogram and resource responsibility.
 - g. Demonstrate Fabrication and Testing capacities & capabilities along with list of testing facility.
 - h. Past 5 years major supply list with unpriced PO.
 - i. HSEQ performance documents of the bidder/all members of the consortium as listed in Prequalification criteria 3 (HSE)
 - j. Valid Quality Certifications / Accreditations and Quality Manual, Policy & procedures

EOI submission shall be complete with the above requested information. The interested parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn's website and submit their contact details online. Further to this, interested parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform). The interested parties would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within fourteen (14) days of date of publication of Expression of Interest.